

Maria Giovanna Bosco

PERSONAL DETAILS & CONTACT

Born on February 14, 1974 in Tempio Pausania (OT), Italy
Via Melchiorre Gioia 76, 20125 Milan.
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CURRENT STATUS

2017 | Research Fellow, Università di Modena e Reggio-Emilia and
Teaching Fellow, Department of Economics, Università
Commerciale Luigi Bocconi, Milano.

EDUCATION

2008 -2009 | Postdoctoral Research Fellow, Department of Economics,
University of Southern California, GCC countries and Sovereign
Wealth Funds.

1999 - 2002 | Ph. D. in International Law and Economics, Università
Commerciale Luigi Bocconi, Milan, ITALY. Doctoral Dissertation:
"Dynamics of FDI in MED countries: intellectual property rights
and technological transfer".

2001 | XII Residential Course in Econometrics for Doctoral Students,
Bologna University, Faculty of Economics, Bertinoro, (FC), ITALY.

2000 | Third International Summer School in Economics on "Trade,
Technology and Delocalisation", CEIS – University of Rome Tor
Vergata, Rome, Italy.

1999 - 2000 | Master of Science in Economics at Katholieke Universiteit Leuven,
Belgium. Specialisation fields: Foreign investment and financial
markets.

1999 | Summer School: "The Euro Mediterranean Partnership and the
New International Order". Jean Monnet Centre of Catania
University.

1998 | University degree in Economics at Università Commerciale Luigi
Bocconi – Milan, ITALY. Major: International Economics. Degree
obtained on April 17, 1998. Final dissertation: "Foreign direct
investments and international trade: from a critical review of
economic theory to an empirical analysis". 110/110 cum laude.

1996 | Erasmus Program. Exchange at HEC - Ecole des Hautes Etudes
Commerciales - Paris - France. "Majeure Economie". Mark: A

1993 | High School. Liceo Classico "A. Gramsci", Olbia (OT). 60/60.

TEACHING EXPERIENCE

- 2002 - 2017 | Lecturer, Macroeconomics, Università Commerciale Luigi Bocconi; Economics for Business, European School of Economics, Milan.
Lecturer, MaPEC and MaSI Master programs, MEDalics, Reggio Calabria.
- 2009 - 2011 | Lecturer, Macroeconomics, BIEMF17 (English), Advanced Topics in Macroeconomics, AFC; Teaching assistant, Macroeconomics, CLEACC 13, Università Commerciale Luigi Bocconi.
Lecturer, International Economics, Università Mediterranea, Reggio Calabria.
- 2008 - 2009 | Lecturer, Macroeconomic Analysis for Business Decisions, Marshall School of Economics and Finance, University of Southern California, Los Angeles, USA.
- 2007 - 2008 | Lecturer, Principles of Economics and International Monetary Economics, Università di Sassari.
- 2006 - 2007 | Lecturer, Principles of Economics, Università di Sassari.
Teaching Assistant, Microeconomics, Università degli Studi Milano Bicocca.
- 2003 - 2012 | Tutor and Teaching Assistant at SDA Bocconi for Economics, Global Executive MBA Part - Time (GEMBA) and MBA.
- 2006 - 2007 | Teaching Assistant, Regional Economics, Bergamo University.
- 2001 - 2003 | Teaching Assistant, Macroeconomics, Università Commerciale Luigi Bocconi; Institutions of Economics and Statistics, Università degli Studi di Milano; Teaching Assistant, Advanced Macroeconomics, University of Bergamo. Lecturer, "Master in diritto e finanza degli scambi internazionali", Università degli Studi di Milano; Bocconi Lab, program for High School students.

CONSULTANCIES

- 2013 - 2017 | Ervet (Emilia Romagna Valorizzazione Economica Territorio S.p.A., Bologna), consultant on labour market and industry analysis; SUPSI (CH), consultant for estimation of teachers supply and demand.
- 2010 - 2017 | Freelance Transfer Pricing Consultant. Completion of the mandatory training to become a Chartered Accountant (Tirocinio per la professione di Dottore Commercialista) in 2014.
- 2011 - 2013 | Research on the automotive market (SDA Bocconi for BMW Italia S.p.A.)
- 2010 | Consultant for AMD, study over the patterns of expenditure of different customers' categories for the elaboration of a hedonic price index; collaboration to the Italian chapter of Columbia FDI profiles (with C. Altomonte)

2009	Consultant for ISPAT (Investment Support and Promotion Agency of Turkey) on unexploited FDI potential in Turkey.
2007 - 2008	Junior at KStudio Associato (KPMG Group) on international business tax issues and transfer pricing, Milan, Italy.
2007	Collaboration with Eurispes in distributing and elaborating questionnaires for Rapporto Italia 2008.
2004 - 2007	Researcher at IReR (Istituto Regionale di Ricerca - Regione Lombardia). Co-ordination work for the Rapporto IReR 2005 over the global performance of the Lombardy Region. Support for different research and policies programs. Research on public utilities.
2003	Consultant for Ecobilancio and Ambiente Italia. Research over FDI in the tourism sector in some Mediterranean environmentally sensitive areas for the development of a sustainable tourism, project "Life-Med Coasts".
2001	Consultant for SISAL, Italian firm administering national lotteries. Study on the economics of gaming and gambling; impact of advertising and market perspectives; Consultant for NiHsin Corporation, Malaysia: research on the Italian and European cookware manufacturing industry.

ACADEMIC RESEARCH

2015	Collaboration with Bocconi Sport Campus, elaboration of survey data on students sporting behaviours.
2012 - 2013	Middle East and North African Countries: Economic and political perspectives in the aftermath of the Arab Spring, Medallics.
2010 - 2012	Innovation and Productivity in Sardinia. Research financed by the Sardinia regional government, hosted by DEIR, Sassari University. Contribution to "Economia del vino in Sardegna" (by Brandano M.G. and Vannini M.) in A. Saderi (ed.), "Il vino in Sardegna", Ilisso, Nuoro.
2008 - 2009	Department of Economics, University of Southern California, Los Angeles, USA. GCC countries and Sovereign Wealth Funds.
2007 - 2009	Research on the projects: "Offshoring and Environmental standards: Implications for Business Strategies and Government Policies"; research on the Italian automotive industry; SDA Bocconi.
2006 - 2008	Research for UNIDO on Capacity building in Peru and Bolivia.
2001 - 2003	Research at Department of Economics, Università Commerciale Luigi Bocconi, Milan, Italy. FDI, technology transfer and IPRs; contribution to "Fiscal challenges of the Euro Mediterranean Agreements", by Ali H. Bayar, (Université Libre de Bruxelles, CESifo, ERF, EcoMod), presented at the second conference of the Euro - Mediterranean Forum of Economic Institutes, Marseille, March 29 -30, 2001.

1998 - 1999

Collaboration with the academic staff, "FDI in Central and Eastern Europe" at Università Bocconi, Milan, Italy.

PUBLICATIONS

2014

"Innovation performance of MENA countries. Where do we stand?" (with R. Mavilia), in Altomonte, A. and Ferrara, M., (eds), "The Economic and Political Aftermath of the Arab Spring: Perspectives from Middle East and North African Countries", Edward Elgar.

2013

"Il settore dei giochi on-line: la predisposizione di un benchmark study", (with S. Taha), Fiscalità e Commercio Internazionale, 12/2013.

2013

"Environmental standards, delocalization and employment: the case of the EU cement industry", (with C. Altomonte), in R. Crescenzi and M. Percoco (eds.), "Geography, Institutions and Regional Economic Performance".

2012

"Produttività, settori, innovazione: uno spaccato dalla regione Sardegna", Eyesreg – Giornale di Scienze Regionali (ISSN: 2239-3110), May 2012.

2011

"FDI in Turkey: an out-of-sample analysis of unexploited potential", Review of Middle East Economics and Finance, vol. 7, nr.3, 2011.

2011

"IDE in Turchia: fuoco sotto la cenere?", (with C. Altomonte), in Economia e Management, nr. 2, March 2011.

2008

"Institutional capacity building to attract FDI: preconditions and expected results", (with A. Brugnoli) in "Institutional capacity building to attract FDI in Peru", 2008, EGEA, Milan.

2008

"Case study: Electricity", (with W. Munoz) in "Institutional capacity building to attract FDI in Peru", 2008, EGEA, Milan.

2008

"Patterns of specialization and concentration in a polarized country: The case of Italian regions", in Krieger-Boden, C., E. Morgenroth, G. Petrakos (eds.) "The Impact of European Integration on Regional Structural Change and Cohesion", Routledge, London.

2008

"Stabili organizzazioni e controllate UE. La normativa italiana contrasta con il diritto comunitario", (with A. Deidda), Fiscalità Internazionale, 2/2008

2007

"Innovation, R&D and Technology Transfer: Policies Towards a Regional Innovation System. The case of Lombardy", in European Planning Studies, vol. 15, Issue 8, Routledge, London.

2001

"Does foreign investment contribute to technological spillovers and growth? A panel data analysis of Hungarian firms." Transnational Corporations, Vol. 10, N. 1, UNCTAD, April 2001. UN, Geneva and New York.

2001

"I diritti di proprietà intellettuale gli investimenti esteri nel quadro degli accordi Euro – Mediterranei", in Ganino, M., Venturini G., (eds.), "Europe Tomorrow: Towards the Enlargement of the Union", Milano, Giuffrè Editore, 2001.

WORKING PAPERS

- 2017 *"From temporary to permanent jobs: a stepping stone analysis for Emilia Romagna", (with E. Valeriani)*
- 2016 *"The working life of dependent labor in Emilia Romagna: a dynamic analysis using the SILER database" (with E. Valeriani), paper presented at the 3rd ESS Conference, Lausanne, July 2016.*
- 2013 *"Innovation, Social Capital and Regional Development: Four International Experiences"; "Foreign Multinationals vs. Domestic Firms in Turkey: Export, Taxation and Sales Performance".*
- 2011 *"A further look into Sardinia's productivity: TFP analysis and DEA efficiency", paper presented at the 8th EU -REAL Workshop Alghero, Italy, September.*
- 2010 *"Economic growth, competitiveness and innovation: a firm – level analysis for Sardinia (Italy)", paper presented for the 8th European Urban & Regional Studies Conference, Vienna, Austria.*
- 2010 *"Regional Efficiency, Innovation and Productivity", (with A. Brugnoli) paper presented at the 2010 RSA Conference, Pécs, Hungary.*
- 2009 *"The determinants of Gulf Cooperation Countries outward Foreign Direct Investment: the role for Sovereign Wealth Funds", (with J.B. Nugent).*
- 2009 *"Environmental standards, increased costs and international competitiveness: some insights from the EU cement sector", (with C. Altomonte), paper presented at the USC Marshall School of Business, Los Angeles, on March 3, 2009, at the University of San Francisco, May 4, 2009, at ISLA Bocconi and at DEIR, University of Sassari.*
- 2007 *"Produttività e Innovazione nel Manifatturiero Lombardo: Un'Analisi Empirica", Working paper prepared for IReR.*
- 2006 *"FDI in Latin America and private sector development: issues for institutional capacity building in three Andean countries, paper prepared for UNIDO, Vienna.*
- 2005 *"Innovation, R&D and Technology Transfer: Policies Towards a Regional Innovation System. The case of Lombardy", Working paper prepared for IReR*
- 2004 *"Italy: Basic Statistics on Specialization and Concentration" Paper prepared for the EURECO project – Fifth EU Framework Programme.*
- 2003 *"Are Foreign Banks More Efficient than Domestic Banks? An empirical study of Transition and MED countries", proceedings of the ECOMOD 2003 International Conference, July 2003, Brussels.
http://www.ecomod.net/conferences/ecomod2003/ecomod2003_papers.htm*
- 2002 *"Foreign banks in CEE and MED countries and the integration process with Europe", (With C. Guagliano) - ISLA Working Paper Series n.10 (CEE -MED).*

- 2002 “Intellectual Property Rights and foreign direct investment: a study over MED countries”, ISLA Working Paper Series n.09 – (MED), Università Commerciale Luigi Bocconi, Milan.
- 2001 “L’integrazione economica nell’area Mediterranea. Nuove opportunità di sviluppo e crescita per le regioni insulari italiane. Il caso Sardegna”. Working Paper for the Young Researchers MURST Program, 1998 – 1999.
- 2001 “Integration, technological transfer and intellectual property rights: an empirical application to the MENA countries”. Proceedings of the International Conference “Policy Modeling for European and Global Issues”, Brussels, July 5 –7, 2001.

GRANTS AND AWARDS

- 2009 Research Award from Sardinia Regional Government, 1st classified in the competition for a biennial research project in Social Sciences (100/100)
http://www.regionesardegna.it/documenti/1_145_20091021171_245.pdf
- 2008 Research Award from Master and Back program, Sardinia Regional Government, spent at University of Southern California, Los Angeles, California, USA.
- 2003 Research Grant, “Nominal Exchange Rate Devaluations and Surging FDI,” (joint with S. Contessi), Università Commerciale Luigi Bocconi.
- 1998 Scholarship from Università Commerciale Luigi Bocconi for a traineeship at United Nations Conference on Trade Development, Geneva.
- 1996 Graduate Scholarship PIM Program, Università Commerciale Luigi Bocconi.
- 1995 Scholarship from Università Commerciale Luigi Bocconi for Tutorship for 1st year students

INTERNATIONAL ORGANIZATIONS

- 2007 - 2008 International Expert for UNIDO - Regional Innovation Systems, Lima, Peru, and La Paz, Bolivia.
- 2006 Collaboration, UNIDO project on Institutional Capacity Building in Latin America (Bolivia, Ecuador, Peru), with a focus and a field project in Lima, Peru.
- 2004 Associate Economic Officer at Division on Investment, Technology and Enterprise Development (DITE) of UNCTAD (United Nations Conference on Trade and Development), Geneva, Switzerland. Support for WIR 2004, World Investment Directory Vol. IX – Latin America and Caribbean, Asian FDI in Africa.

- 1999 Stage at the European Commission, Brussels, Belgium. DG2 (Economic and Financial Affairs); statistical and econometric work on the evolution and composition of social expenditure in European countries.
- 1998 Stage at the Division on Investment, Technology and Enterprise Development (DITE) of UNCTAD (United Nations Conference on Trade and Development), Geneva, Switzerland. Research on the consequences for multinational enterprises of the 1997-98 financial crisis in Southern and East Asia, for the 1998 edition of the World Investment Report.

CONFERENCES & WORKSHOPS

- 2016 Lausanne, Switzerland. the 3rd European Social Survey Conference, presenter and discussant.
- 2013 Monza, Italy. "L'uso delle banche dati nelle analisi di transfer pricing", intervento al convegno presso l'Associazione Culturale ODCMB.
- 2012 Reggio Calabria, Italy, Università Dante Alighieri, September 28-29, Workshop of the project " Middle East and North African Countries: Economic and political perspectives in the aftermath of the Arab Spring", organizer and presenter.
- 2011 Monza, Italy. Presenter at the 4 Ore SPA, event of the Bocconi Alumni Association.
- 2011 Alghero, Italy. 8th EU - REAL Workshop, September 21 -23, presenter.
- 2010 Milan, Italy. SDA Bocconi: Transfer pricing methodologies at the Osservatorio Fiscale, November 8, presenter.
- 2010 Vienna, Austria, Europahaus, September 15 -15, 8th European Urban & Regional Studies Conference, presenter.
- 2010 Reggio Calabria, Italy, Università Mediterranea, July 1 – 2, Italian Trade Study Group seminar, discussant.
- 2010 Pécs, Hungary, May 24 -26, Regional Studies Association Annual International Conference 2010, "Regional Responses and Global Shifts: Actors, Institutions and Organisations", presenter.
- 2008 Lima, Peru, June 26, "Building an innovation system for the textile Peruvian sector", International Seminar organized by UNIDO and UCSS (Universidad Catolica Sedes Sapientiae), presenter.
- 2008 La Paz, Bolivia, June 23 – 24, workshop on "FDI and technological innovation: situation and perspective in Bolivia", seminar organized by UNIDO, 2008, presenter.
- 2007 Lima, Peru, December 13 – 14, preparatory seminar on "Sectoral Innovation Systems as prerequisite for increased competitiveness in the Andean Community Countries", presenter.
- 2007 Buenos Aires, Argentina, July 5 – 6, Presentation of a study entitled "Statistical instruments for regional programming: specialization and concentration analysis for Italy and Lombardy", Ministerio de

	<i>Economía y Producción, Taller de Apoyo al diseño de estrategias y políticas de desarrollo, presenter.</i>
2006	<i>Lima, Perú, September 28, workshop organized by the Universidad Católica Sedes Sapientiae (UCSS) and UNIDO, entitled “Inversión Extranjera Directa en el Perú: Perspectivas y Políticas para su Fomento”, presenter.</i>
2004	<i>Volos, Greece, May 21 -22: Workshop of the EURECO project team., presenter.</i>
2003	<i>Istanbul, Turkey, July 3 - 5, Ecomod International Conference “International Conference on Policy Modeling”, presenter.</i>
2003	<i>Versailles - Saint Quentin en Yvelines, France, June 4-5. MEEA Conference, “The Economics of Conflicts and Co-operation in the Middle East and North Africa Region”, presenter.</i>
2002	<i>London, UK, Nov 29 - 30, International Economics and Finance Society - UK Chapter and Centre for International Capital Markets, London Metropolitan University, Moorgate Building, City Campus, London Metropolitan University, presenter.</i>
2002	<i>Exeter, UK, September 23 - 25, “The Arab Countries and the World Trade Organisation: Economic and Social Impact and the Prospects for Inter - Arab Co - operation”. Institute of Arab and Islamic studies, University of Exeter, presenter.</i>
2002	<i>Montecatini and Florence, Italy, March 20 - 24 , “Third Mediterranean Social and Political Research Meeting - Workshop “Economic Policies to stimulate trade and Investment co-operation among EU’s Mediterranean Partner Countries” - Istituto Universitario Europeo, R. Schuman Centre for Advanced Studies, presenter.</i>
2001	<i>Brussels, Belgium, Nov. 22 - 23, “Innovations et Propriété intellectuelle - perspectives économiques et managériales (Solvay Business School, INSEAD, IRPI, Prop’In), presenter.</i>
2001	<i>Brussels, Belgium, July 5 - 7, Ecomod International Conference “Policy Modeling for European and Global Issues”, presenter.</i>
2001	<i>Speaker for a series of conferences “New Economy: the customer, markets and institutions”, in a program of High - School professors training through Italy.</i>

LANGUAGES

<i>Italian</i>	<i>mother tongue</i>
<i>English, French</i>	<i>Fluent</i>
<i>Spanish</i>	<i>Basic</i>
<i>German</i>	<i>very basic</i>

REFERENCES

Professor Jeffrey B. Nugent
USC Department of Economics,
University Park Campus
University of Southern California
Los Angeles, CA 90089-0253
Tel. (213) 740-2107
Email: nugent@usc.edu

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Università Bocconi
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Professor Sergio Alessandrini
Università di Modena e Reggio
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ed Economia
Via San Gemignano 1
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